

To all customers F.a.o. Purchasing Department

Roosendaal 9 September 2022

Ref: Price increase on BEKOMAT and CLEARPOINT-filter elements

Dear Customer,

There is no pleasant way to announce a price increase. Unfortunately under the current economic circumstances, we are forced to increase our prices from 1 January 2023.

Everybody is well aware of the increasing costs for materials, energy and logistics and sometimes the worldwide shortage of materials leads to extremely high prices for a single component, or to increasing material stock. As a result of these measures, companies have to recalculate their margins time and time again.

During our own analysis, we concluded that the situation is the most serious for two of our major product lines; the BEKOMAT, CLEARPOINT-filter elements and METPOINT BDL dataloggers. After long discussions with our Executive Board, we have come to a decision to advance the increase the prices on these particular product groups, as of 1 October 2022. The new price list will be provided at the latest on 23rd September. Should you have not received a new price list, in spite of all our efforts to do so, you can download this from our website. If you prefer to receive the price list in Excel, please send your request to <u>benelux@beko-technologies.com</u>.

In the future we strive to maintain a stable price situation. Specifically it is our intense hope that the materials shortage situation will improve in the future in order to maintain our prices for the whole of 2023, only increasing our prices in January 2024.

We regret the situation deeply. The current times are uncertain, and nobody, even **BEKO** TECHNOLOGIES is able to escape the worldwide situation and the consequences.

We will keep you informed about the upcoming price increases in January 2023. Should you have any questions or comments, please do not hesitate to contact us.

Yours sincerely, **BEKO** TECHNOLOGIES B.V.

Martin Vink General Manager

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